BALANCE SHEET
As at Jun.30, 2014

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 260.119.383.285 | 227.871.958.425 |
| I | Cash \& Cash equivalents | 110 |  | 5.957.058.427 | 11.711.650.221 |
| 1 | Cash | 111 | V. 01 | 5.957.058.427 | 11.711.650.221 |
| 2 | Cash equivalents | 112 |  | ------------- | ------------- |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| 1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 29.506.891.045 | 25.422.446.314 |
| 1 | Trade accounts receivables | 131 |  | 30.985.860.215 | 35.441.977.412 |
| 2 | Prepayment to suppliers | 132 |  | 7.537.087.198 | 7.096.328.873 |
| 3 | Short-term intercompany receivables | 133 |  | - | - |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 9.383.047.449 | 1.283.243.846 |
| 6 | Provision for short-term doubtful debts | 139 |  | (18.399.103.817) | (18.399.103.817) |
| IV | Inventories | 140 |  | 214.350.262.989 | 181.263.655.892 |
| ------1 | Inventories | 141 | V. 04 | 229.376.809.269 | 196.290.202.172 |
| 2 | Provision for devaluation of inventories | 149 |  | (15.026.546.280) | (15.026.546.280) |
| V | Other short-term assets | 150 |  | 10.305.170.824 | 9.474.205.998 |
| 1 | Short-term prepaid expenses | 151 |  | 7.457.392.944 | 7.190.989.412 |
| 2 | VAT deductible | 152 |  | - | 565.488 .084 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 712.061 .794 | 673.218 .968 |
| 4 | Other short-term assets | 158 |  | 2.135.716.086 | 1.044 .509 .534 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 108.122.951.484 | 96.785.611.593 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 96.550.883.941 | 88.851.017.279 |
| 1 | Tangible fixed assets | 221 | V. 08 | 80.140.908.402 | 81.345.921.032 |
|  | - Historical cost | 222 |  | 291.000.371.119 | 291.359 .780 .254 |
|  | - Accumulated depreciation | 223 |  | (210.859.462.717) | (210.013.859.222) |
| 2 | Finance leases fixed assets | 224 | V. 09 | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | - | - |
|  | - Historical cost | 228 |  | - | - |
|  | - Accumulated depreciation | 229 |  | - |  |


| 4 | Construction in progress | 230 | V. 11 | 16.409.975.539 | 7.505.096.247 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depre-----------7 | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | - | - |
| 1 | Investment in subsidiaries | 251 |  | - |  |
| 2 | Investment in associate or joint-venture companies | 252 |  | - |  |
| 3 | Other long-term investments | 258 | V. 13 | - | - |
| 4 |  | 259 |  | - |  |
| V | Other long-term assets | 260 |  | 11.572.067.543 | 7.934.594.314 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 11.572.067.543 | 7.934.594.314 |
| 2 | Deferred income tax assets | 262 | V. 21 | ------------- | ------------ |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 368.242.334.769 | 324.657.570.018 |
|  |  |  |  |  |  |
|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES ( $300=310+330$ ) | 300 |  | 255.904.762.645 | 208.120.599.303 |
| I | Short-term liabilities | 310 |  | 179.566.122.645 | 132.378.359.303 |
| 1 | Short-term borrowing | 311 | V. 15 | 69.745 .002 .621 | 51.471.017.275 |
| 2 | Trade accounts payable | 312 |  | 79.705.076.818 | 56.466.401.409 |
| 3 | Advances from customers | 313 |  | 13.052.819.980 | 11.328 .541 .139 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 91.565 .253 | 779.984 .583 |
| 5 | Payable to employees | 315 |  | 2.986.413.377 | 2.792.617.670 |
| 6 | Payable expenses | 316 | V. 17 | 2.236.367.790 | 8.922.379.585 |
| 7 | Intercompany payable | 317 |  | -------------- |  |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 11.748.876.806 | 617.417 .642 |
| 10 | Provision for short-term liabilities | 320 |  | - | - |
| 11 | Bonus and welfare fund | 323 |  | - | - |
| II | Long-term liabilities | 330 |  | 76.338.640.000 | 75.742.240.000 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | 76.338.640.000 | 75.742.240.000 |
| 5 | Deferred income tax payable | 335 | V. 21 | ---------------1-1- | -------------- |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - |  |
| B | OWNER'S EQUITY | 400 |  | 112.337.572.124 | 116.536.970.715 |
| I | Capital sources and funds | 410 | V. 22 | 112.337.572.124 | 116.536.970.715 |
| 1 | Paid-in capital | 411 |  | 90.478.550.000 | 90.478.550.000 |
| 2 | Capital surplus | 412 |  | 829.809.325 | 829.809.325 |
| 3 | Other capital of owner | 413 |  | -------- | ----------30 |
|  | Treasury stock | 414 |  | (18.309.325) | (18.309.325) |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | - | - |
| 8 | Financial reserve fund | 418 |  | - | - |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 21.047.522.124 | 25.246.920.715 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 368.242.334.769 | 324.657.570.018 |

## INCOME STATEMENT

Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 156.631.257.457 | 183.423.235.856 |
| 2. Deductions | 02 |  | 40.158.682 | 31.367.659 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 156.591.098.775 | 183.391.868.197 |
| 4. Cost of sales | 11 | VI. 27 | 139.907.790.730 | 152.859.858.930 |
| 5. Gross profit (20=10-11) | 20 |  | 16.683.308.045 | 30.532.009.267 |
| 6. Financial income | 21 | VI. 26 | 144.244.872 | 481.362.002 |
| 7. Financial expenses | 22 | VI. 28 | 5.231.749.744 | 5.525.399.406 |
| - In which: Interest expense | 23 |  | 3.927.372.467 | 4.064.841.786 |
| 8. Selling expenses | 24 |  | 6.080.990.645 | 6.610.344.381 |
| 9. General \& administrative expenses | 25 |  | 7.119.892.839 | 11.260.155.870 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | (1.605.080.311) | 7.617.471.612 |
| 11. Other income | 31 |  | 3.160.829.000 | 1.329.282.784 |
| 12. Other expenses | 32 |  | 5.755.147.280 | 543.846.969 |
| 13. Other profit (40=31-32) | 40 |  | (2.594.318.280) | 785.435.815 |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | (4.199.398.591) | 8.402.907.427 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | - | 1.260.436.114 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | (4.199.398.591) | 7.142.471.313 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | (4.199.398.591) | 7.142.471.313 |
| 19. EPS (VND/share) | 70 |  | (464) | 790 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)


